



# Funding Assistive Technology

Resources

Heather R Koren, ATP  
Director of Assistive Technology  
Westminster Technologies

1

## Presenter

- RESNA Certified ATP
- M.S. in Rehabilitation Science and Technology
- Taught undergraduate and graduate level assistive technology courses at East Carolina University
- Developed an online graduate certificate program in AT for East Carolina University



Westminstertech.com

2

## Key Learning Objectives

### ➤ Discuss funding issues and sources:

- Schools
- Insurance
- Organizations
- Federal and State Programs
- Advocacy Groups
- State Vocational Rehab
- Veterans Administration
- Employer
- Other



Westminstertech.com

3



## Funding of AT in Schools

Issues & Sources



Westminstertech.com

4

## Funding in Schools

- Schools need to provide and pay for AT if it's needed
- IDEA
  - Is AT necessary for FAPE?
    - Access Curriculum
    - Participate in Class
    - Demonstrate knowledge
  - Is AT part of the IEP or IFSP?
- Section 504
  - Guidelines aren't as clear or direct
  - School still needs to assess as needed



Westminstertech.com

5

## Funding in Schools

- If deemed necessary, schools must pay for the assistive technology
  - Parents are not required to:
    - Use private or public insurance
    - When student is identified under IDEA or 504
    - Have option to use insurance to own AT
  - AT purchased by school:
    - Can be used at school
    - Can be used at home
    - Belongs to the school



Westminstertech.com

6

## Funding in Schools

- Regional and local educational agencies (depending on the state) are allocated funds specifically for AT.
- The school district is still responsible for providing AT devices and services.
- Alternative funding sources and loaner equipment is available through the LEA.



Westminstertech.com

7

## Funding in Schools

- When AT is medically necessary or related, the school is not responsible.
  - AT is needed to keep the student healthy or safe
  - Classified as DME (wheelchair)
- Medicaid, Medicare, Private Insurance



Westminstertech.com

8



# Insurance Options

Medicare, Medicaid, Private



Westminstertech.com

9

## Insurance Options

- Medicare:
  - Adults – 65 and older
  - Or younger with a disability
- Durable Medical Equipment – Part B
  - Medically necessary
  - "reasonable and necessary for the diagnosis or treatment of illness or injury or to improve the functioning of a malformed body member."
- Examples:
  - Mobility (canes, walkers, wheelchairs)
  - SGD (speech-generating device)



Westminstertech.com

10

## Insurance Options

- Medicaid
  - Low income
  - People with certain disabilities
    - Blind/Disabled with no SSI
- Devices must be medically necessary
  - Physician prescription required
  - Least costly or “cost effective”
  - SGD – limit of 1 per 5 years with max reimbursement up to \$7000 depending on type of AAC device
  - Wheelchairs, scooters
- Medicaid waivers can be used to cover other AT



Westminstertech.com

11

## Insurance Options

- Private
  - Coverage varies by carrier and policy
  - AT services and devices must be medically necessary
- Automatic Denial Policy
  - All insurance providers have this policy
  - Never accept initial denial
  - Provide supporting documentation with appeal
    - Medically necessary letter from physician



Westminstertech.com

12

# Organizations



## Organizations

- Both public and private sources
- Disability-focused organizations
- National
  - Multiple Sclerosis Society
  - Muscular Dystrophy Association
  - United Cerebral Palsy
    - UCP Bellows Fund
  - American Council for the Blind
  - American Foundation for the Blind

## Organizations

- State and Local Chapters
  - Easter Seals
  - United Way
  - Lions Club
  - March of Dimes
  - Kiwanis
  - Knights of Columbus



Westminstertech.com

15



## Federal & State Programs



Westminstertech.com

16



## Federal Programs

- [OSERS](#) – Office of Special Education and Rehabilitation Services
- [NIDRR](#) – National Institute on Disability and Rehabilitation Research
- [OSEP](#) – Office of Special Education Programs
- [RSA](#) – Rehabilitation Services Administration
- [CAP](#) – Client Assistance Program



Westminstertech.com

17

## State Programs

- [State AT Programs](#) – Tech Act
  - AT of OH - [atohio.engineering.osu.edu](http://atohio.engineering.osu.edu)
- Vocational Rehabilitation Services (VRS)
- Medicaid

### Program Directory - Find Your State Program

+ [Need help searching?](#)

Step Number 1: Select  
Directory:

- State AT Programs
- Device Loans
- Device Demo
- Device Reutilization
- Financial Loan
- Other State Financing



Westminstertech.com

18

# Refurbished Computer Programs

Local & National



Westminstertech.com

19

## Refurbished Computer Programs

- Refurbished Computer Programs
  - AT of OH or other state tech act program
  - Computer Banc (IL)
  - PCs for People
  - Human-I-T
  - Project Reboot (DC area)
  - Computer Reach (PA)
  - Digital Bridge (WI)



Westminstertech.com

20



# State Vocational Rehab

VRS



Westminstertech.com

21

## Voc Rehab

- States began receiving fund in 1973 with the Rehab Act
- Reauthorized with the Workforce Investment Act/Rehab Act Amendments of 1998
  - Rehabilitation Technology & Services
  - Connected to vocational goals
  - VR services:
    - Maximize employability
    - Self-sufficiency
    - Independence
    - Workplace accessibility
    - Community accessibility



Westminstertech.com

22

## Voc Rehab

- Assists individuals with disabilities:
  - Physical
  - Intellectual
  - Mental Health
  - Sensory
- Services include:
  - Finding a job
  - Being more independent
  - Job services
  - Training
  - Job Coaching



Westminstertech.com

23

## Voc Rehab

- Assistive Technology – Get or keep a job
  - Reachers
  - Canes
  - Wrist Rests
  - Mobility Aids
  - Workstation design
  - Communication Devices
  - Specialized Computer Access



Westminstertech.com

24



A presentation slide for the Veterans Administration. It features a large teal rectangular area on the left side. To the right of this area is a smaller rectangle containing a stylized American flag and a black silhouette of a soldier saluting. Below the teal area, the text "Veterans Administration" is written in a large, black, sans-serif font. Underneath this, the letters "VA" are written in a smaller, grey, sans-serif font. In the bottom left corner, there is a logo for "Westminster TECHNOLOGIES" consisting of a stylized flower-like icon and the company name. In the bottom right corner, the website "Westminstertech.com" is listed.

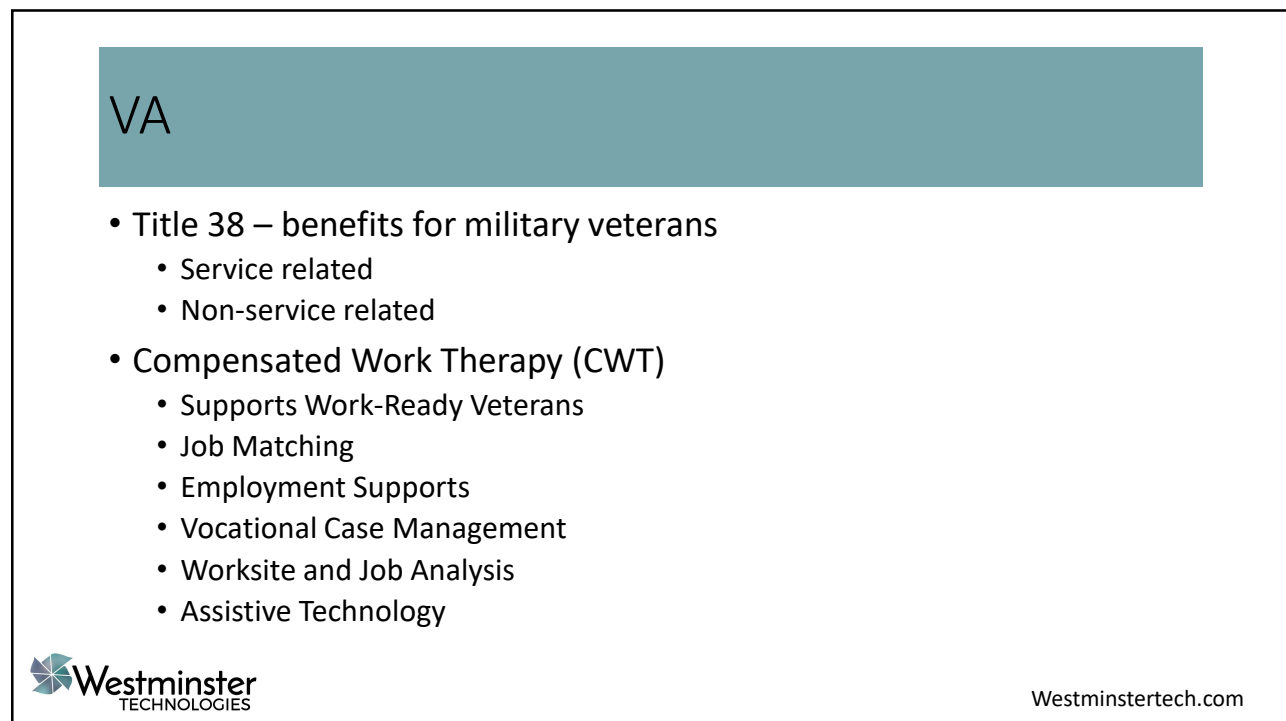
# Veterans Administration

VA

Westminster  
TECHNOLOGIES

Westminstertech.com

25



A presentation slide titled "VA" in a large, black, sans-serif font, positioned at the top left of a teal rectangular background. Below the title, there is a bulleted list of services. The first bullet point is "Title 38 – benefits for military veterans", which has two sub-bullets: "Service related" and "Non-service related". The second bullet point is "Compensated Work Therapy (CWT)", which has six sub-bullets: "Supports Work-Ready Veterans", "Job Matching", "Employment Supports", "Vocational Case Management", "Worksite and Job Analysis", and "Assistive Technology". In the bottom left corner, there is a logo for "Westminster TECHNOLOGIES" consisting of a stylized flower-like icon and the company name. In the bottom right corner, the website "Westminstertech.com" is listed.


## VA

- Title 38 – benefits for military veterans
  - Service related
  - Non-service related
- Compensated Work Therapy (CWT)
  - Supports Work-Ready Veterans
  - Job Matching
  - Employment Supports
  - Vocational Case Management
  - Worksite and Job Analysis
  - Assistive Technology

Westminster  
TECHNOLOGIES


Westminstertech.com

26



# Employer

Reasonable Accommodations




Westminstertech.com

27

# Employer

- Most employers are required to provide reasonable accommodations.
  - Cannot create an undue burden
  - Does not include making significant changes
  - Includes making changes to allow employee to complete job duties
  - Can include AT



Westminstertech.com

28

# Scholarships

Post-secondary



Westminstertech.com

29

## Scholarships

- Scholarships to fund AT for post-secondary education
  - Rehabilitation Services Administration (RSA)
    - Award grants/scholarships to colleges
    - Assistance to students
  - Employers
  - Organizations
  - Religious Groups
  - Chamber of Commerce
  - National Merit Scholarships (PSAT)
  - AmeriCorps



Westminstertech.com

30

## Scholarships

- Disability-Related Scholarships
  - Disabled World
  - Incight Scholarship
  - Lime Scholarship
  - Paul G. Hearne Leadership Award (AAPD)
  - Student Award Program – Foundation for Science and Disability



Westminstertech.com

31

## Scholarships

- <https://www.washington.edu/doit/college-funding-students-disabilities>
  - ASD
  - Hearing Impairments
  - Vision Impairments
  - Mobility Impairments
  - Health Impairments
  - Learning Disabilities
  - Mental Health



Westminstertech.com

32





## Other Private Pay Options

Loans



Westminstertech.com

33

## Other Options

- No- or low-interest loan programs
  - State Loan Programs
    - <https://www.at3center.net/repository/osf>
    - Alternative Financing Programs
      - <http://assistivetech.net/webresources/AlternativeFinancingPrograms2015.php>
- Reutilization Programs
  - State Tech Act Programs
  - [Pass It On Center](#)



Westminstertech.com

34

# Resources

Links



Westminstertech.com

35

# Resources

- “Assistive Technology Marketplace.” *Assistive Technology Marketplace*, [www.accesstechnologiesinc.org/marketplace](http://www.accesstechnologiesinc.org/marketplace).
- “AT Resources Funding Guide.” *Assistive Technology Industry Association*, 2017, [www.atia.org/home/at-resources/what-is-at/resources-funding-guide/](http://www.atia.org/home/at-resources/what-is-at/resources-funding-guide/).
- “College Funding for Students with Disabilities.” *College Funding for Students with Disabilities | DO-IT*, [www.washington.edu/doit/college-funding-students-disabilities](http://www.washington.edu/doit/college-funding-students-disabilities).
- Disabled World. “Disability Scholarships and Disabled Student Financial Aid Programs.” *Disabled World*, Disabled World, 3 Apr. 2020, [www.disabled-world.com/disability/education/scholarships/](http://www.disabled-world.com/disability/education/scholarships/).



Westminstertech.com

36

## Resources

- “Funding & Acquisition.” *Center on Technology and Disability (CTD)*, [www.ctdinstitute.org/library/education-k-12/funding-acquisition](http://www.ctdinstitute.org/library/education-k-12/funding-acquisition).
- Knighton, Kathy. “Assistive Technology Funding in Schools.” West Virginia Department of Education. <http://wvde.state.wv.us/osp/ASSISTIVETECHFUNDINGSCHOOLSQ&A.pdf>
- “Medicare Speech-Generating Devices Information.” American Speech-Language-Hearing Association, American Speech-Language-Hearing Association, [www.asha.org/SLP/healthcare/Medicare-Speech-Generating-Devices-Information/](http://www.asha.org/SLP/healthcare/Medicare-Speech-Generating-Devices-Information/).
- “Vendors.” *PCs for People - Refurbished Computer Vendors*, [pcsrefurbished.com/about/vendorlist.aspx](http://pcsrefurbished.com/about/vendorlist.aspx).
- “Vocational Rehabilitation.” *Opportunities for Ohioans with Disabilities*, OODWorks Accessibility, [oodworks.com/index.html#vr](http://oodworks.com/index.html#vr).



Westminstertech.com

37

## Questions



Westminstertech.com

38

## Any Questions after Webinar

Heather R Koren, ATP

844-881-2088

[hkoren@westminstertech.com](mailto:hkoren@westminstertech.com)

[www.westminstertech.com](http://www.westminstertech.com)

AT of Ohio

800-784-3425

[darling.12@osu.edu](mailto:darling.12@osu.edu)

[atohio.engineering.osu.edu](http://atohio.engineering.osu.edu)



Westminstertech.com